



Annual Report  
2011-2012

 SAMJRI





## Letter from the President

**More chard please!** Three years ago, we embarked together on a journey to get more healthy food to people in need. The quality of the food we serve is just as important as the quantity, and we believe that fresh, nutritious food matters.

Thanks to strategic nutrition initiatives and your generous support, **Food Gatherers** has made great strides toward providing healthy options for our neighbors in need as part of the **Food Security Plan**, which you can read about on pages 3 and 4. Today, one in two emergency food pantries offers fresh produce to clients, compared to one in five in 2008. We have increased our distribution of nutritious food tremendously, and in fiscal year 2012, 55% of our total distribution was fresh vegetables, fruit or protein.

To more efficiently store these nutritious products, we are expanding our warehouse facility, which will drastically increase our cold and freezer storage as well as our total distribution capacity. We are excited about the changes in store and about expanding our clients' access to healthy, high quality foods.

All of this would not be possible without you - the volunteers, donors, food rescue partners and staff – who have taken up the fight against hunger where we live. We are proud to share the accomplishments you have made possible in the pages of this report.

Thank you for gathering with us.

Eileen Spring  
President and CEO

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## Food Security Plan Update 2009-2012

In 2009, Food Gatherers researched food insecurity in our county. The results showed that only 13% of people who access emergency food pantries in our distribution network received the recommended daily servings of fruits and vegetables. We created the **Food Security Plan** in response to the great need in our community for fresh and healthy food options. Here are a few of our accomplishments:

With the help of our registered dietician, Food Gatherers is implementing the **“Go, Slow, Whoa”** initiative developed by the **National Institute of Health**. This program categorizes foods that should be eaten frequently, sometimes and rarely. By placing these labels on our food inventory lists, we recognize and help our partner agencies recognize the nutrient value of different foods.

We’ve distributed more than \$530,000 in direct food credits and operating grants to agencies. This funding helps provide food, equipment, staffing and data-keeping costs associated with their food programs.

We have worked to facilitate enrollment in federal benefits programs. Our **AmeriCorps Community Resource Navigator** educates eligible community members about applying online for benefits such as the **Supplemental Nutrition Assistance Program, Medicaid** and child care. Our partner agencies have helped nearly 300 people enroll in **Food Assistance Programs** since 2010.

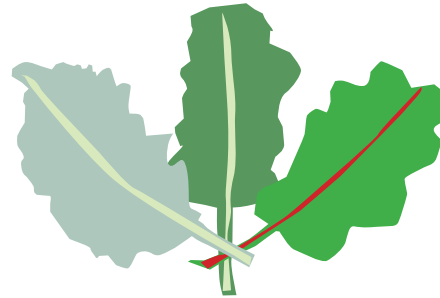


New monthly produce distributions get more fresh, healthy food to eligible families in need at Ann Arbor Preschool and Family Center, Washtenaw County Head Start, Catholic Social Services and Peace Neighborhood Center.

Our **Gathering Farm** continues to produce over 18,000 pounds of fresh vegetables per year and serves as a valuable teaching opportunity in our community.

Through Michigan Farm to Food Bank, a program of the Food Bank Council of Michigan, **Food Gatherers** works to secure a consistent source of locally-grown fruits and vegetables.

**Food Gatherers' Faith and Food** initiative encourages congregations to create "faith gardens," which devote at least 50% of their yield to Food Gatherers. The program has grown from 15 congregations in 2009 to more than 30 in 2012.



Food Security Plan work was generously supported with the help of



*James A. & Faith Knight Foundation*

Photo: Farmer Dan Calderone gives a group of students from Bryant Community Center a tour of Food Gatherers Gathering Farm.



# Accomplishments

*Your 2011/2012 gift helped:*

**Distribute 5.6 million pounds of food to more than 150 non-profit programs** that serve our hungry neighbors. That's equivalent to more than 15,000 meals a day.

**Improve the quality of the food we distribute.** Of the food distributed in fiscal year 2012, 37% was produce and 18% was protein.

**Engage nearly 6,000 different people in volunteer projects,** accounting for 69,921 hours of time valued at \$1,523,578. \*

**Serve 106,616 healthy meals** to hungry people with the help of 1,500 volunteers at Food Gatherers Community Kitchen.

**Graduate 20 at-risk youth from Food Gatherers Job Training Program** at the Community Kitchen, bringing the total number of graduates to more than 120.

**Support four Summer Food Service Programs** at local community centers, serving more than 4,500 nutritious meals to 200 children who might otherwise have gone hungry.





# Gathering Awards

*In April, Food Gatherers recognized five extraordinary individuals and community partners.*



## Gatherer of Distinction Award

**Paul Saginaw and Gary Bruder** - This summer, two of our long-serving board members retired. Our sincerest thanks to Paul Saginaw for his visionary leadership and Gary Bruder for helping transform Food Gatherers' vision into reality.

## One of a Kind Gatherer Award

**ann arbor's 107one** - for giving voice to Food Gatherers' mission to alleviate hunger in Washtenaw County.

## Great Gatherer Award

**First Presbyterian Church of Ann Arbor** - for serving our neighbors in need for more than 20 years.

## Gatherer of Plenty Award

**Whole Foods Market** - for serving as a valued food rescue partner since 1993.



*Photos: Left to right: (top) Gary Bruder and Paul Saginaw; Martin Bandyke and Eileen Spring, (bottom) –Pastor Budge Gere, Paula Dana, and Don Redding; Susan Bellinson, Mary Schlitt, and Mary Ann Nisley*

## Congratulations to Alex Bloom!

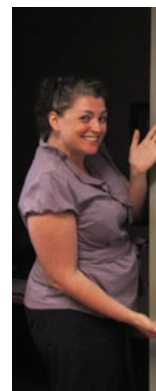
Alex was recognized with the 2012 Volunteer Service Award at the annual Feeding America Network Summit in Detroit. This prestigious award is given to the year's most distinguished volunteer from more than 200 food banks across the nation. Alex started volunteering at Food Gatherers 19 years ago and has since devoted more than 8,500 hours fighting hunger in the Ann Arbor community. *Congratulations, Alex, on this tremendous honor!*





# Thank You!

*So much effort goes in to fighting hunger where we live that we couldn't possibly list every helping hand in our community food chain. Hunger heroes like you make the difference in our community. Thank you for gathering with us!*











Photos: (Left) Patron of Food Gatherers Community Kitchen. (Right) A family served through Ozone House.

## Who We Serve

Food Gatherers is proud to partner with 150 non-profit agencies and programs providing direct assistance in the form of hot meals, nutritious snacks or emergency groceries to low-income adults, seniors and children in Washtenaw County. We also provide daily hot meals and job training through our Community Kitchen and Community Kitchen Job Training Program.



*“As always, Catholic Social Services of Washtenaw County thanks Food Gatherers for the generous support it provides for the Emergency Food Program. We would not be able to fulfill our mission without your great work in the community and this truly collaborative partnership.”*

*– Janette Kawachi, Director, Catholic Social Services of Washtenaw County*

*“Our tenants are very grateful to have access to food at our on-site pantries. Many tenants often say how much this service helps bridge the gap in their food budget.”*

*– Celeste Hawkins, Avalon Housing, Inc.*

*“Ozone House was able to provide over 8,000 meals to homeless and at-risk youth ages 10-20 last year. Together we are making a real difference for youth in our community.”*

*– Katie Doyle, Ozone House*

# Food Gatherers Delivers Amazing Value to our Partner Programs:

FOOD GATHERERS  
1 CARROT WAY  
ANN ARBOR, MI 48105  
PH 734-761-2796

**CUSTOMER:** OZONE HOUSE

**TYPE:** CRISIS SUPPORT AND HOUSING  
AGENCY FOR YOUTH AND FAMILIES

7/1/2011 THRU 6/30/2012

ITEM	PRICE
16,764 POUNDS OF FOOD ...	\$24,522.85
CAPACITY BUILDING FUNDS, GRANTS & OTHER ASSISTANCE ...	\$39,479.46
DELIVERIES.....	\$2,700.00
OTHER.....	\$1,503.64
<b>TOTAL VALUE .....</b>	<b>\$68,205.95</b>

ACTUAL COST TO AGENCY..... **\$0.00**



FOOD GATHERERS  
1 CARROT WAY  
ANN ARBOR, MI 48105  
PH 734-761-2796

**CUSTOMER:** AVALON HOUSING

**TYPE:** HOUSING AGENCY FOR LOW-INCOME  
AND HOMELESS RESIDENTS

7/1/2011 THRU 6/30/2012

ITEM	PRICE
54,716 POUNDS OF FOOD.....	\$87,138.00
CAPACITY BUILDING FUNDS, GRANTS & OTHER ASSISTANCE ...	\$17,905.00
DELIVERIES.....	\$300.00
OTHER.....	\$342.27
<b>TOTAL VALUE .....</b>	<b>\$105,685.27</b>

ACTUAL COST TO AGENCY..... **\$228.89**



FOOD GATHERERS  
1 CARROT WAY  
ANN ARBOR, MI 48105  
PH 734-761-2796

**CUSTOMER:** CATHOLIC SOCIAL SERVICES

**TYPE:** EMERGENCY FOOD PANTRIES  
7/1/2011 THRU 6/30/2012

ITEM	PRICE
532,491 POUNDS OF FOOD ..	\$808,245.40
CAPACITY BUILDING FUNDS, GRANTS & OTHER ASSISTANCE ...	\$46,859.39
DELIVERIES.....	\$5,750.00
OTHER.....	\$2,504.01
<b>TOTAL VALUE .....</b>	<b>\$863,358.80</b>

ACTUAL COST TO AGENCY..... **\$24,234.14**





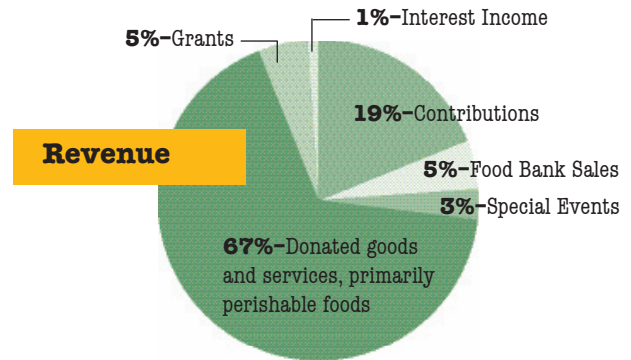
# 2011-2012 Audited Financials

**July 1, 2011 - June 30, 2012**

*We fight hunger efficiently and effectively – an impressive 96% of our budget goes directly to hunger relief programs.*

## Revenue

Contributions .....	\$1,878,979
Grants .....	\$606,265
Special events.....	\$318,922
Donated goods and services, primarily perishable foods.....	\$6,758,398
Food bank sales .....	\$543,760
Interest income .....	\$16,998
Other income .....	\$265
<b>Total Revenue .....</b>	<b>\$10,123,587</b>



## Expenses

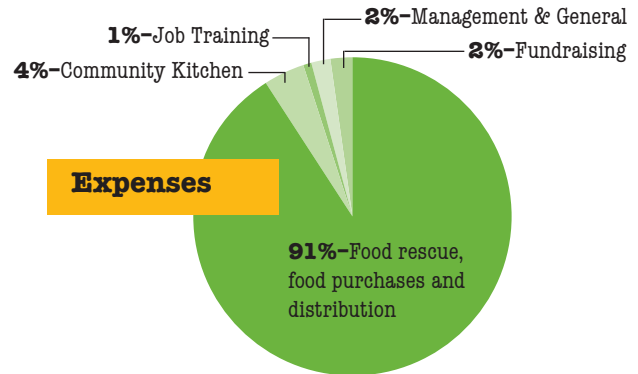
### Program Services

Food rescue, food purchases and distribution .....	\$9,206,437
Community kitchen .....	\$362,226
Job training .....	\$80,937

### Supporting services

Management and general .....	\$206,884
Fundraising .....	\$217,751
<b>Total Expenses .....</b>	<b>\$10,074,235</b>

**Increase in net assets .....** \$49,352



*For the eighth consecutive year, Food Gatherers was rated a ★★★★★ charity (the highest rating!) from independent non-profit evaluator, Charity Navigator.*

To request a copy of Food Gatherers Audited Financials or Form 990, please call Mary Schlitt, Director of Development at (734) 761-2796.



## Straight from the Plate

*Featured Stories from our Blog*

### **“My heart belongs to Food Gatherers”**

*Jua’ Tyena Lyons, former Community Kitchen Job Training Program student and intern*

The internship brought out a lot of strengths I didn’t know I had, and has improved weaknesses. Food Gatherers is such a blessing not only to me, but to the lives of so many young people. They are making the difference and change that is needed in our community today!

### **“Healthy Plates at Perry Nursery School”**

*Sandy Williams, Development Director at Perry Nursery School*  
Unfortunately, not all children at Perry Nursery have had the opportunity for reliable nourishment prior to their enrollment. Thank goodness for Food Gatherers! Without them, many of our children would not be developing properly. Many parents have shared that if it weren’t for the meals provided at Perry Nursery, their children would not be getting adequate amounts of nutritious food.

### **“Go, Slow, Whoa at Active Faith”**

*Lisa Frasch, Food Coordinator at Active Faith Community Services*  
When Food Gatherers showed us a way to promote eating healthier foods, we were happy to give the new system a try. “Go, Slow, Whoa” labels help clients know when foods should be eaten frequently, sometimes or sparingly. It may seem simple, but little choices like that can add up to a big impact on a person’s health.

### **“Neighbors Helping Neighbors”**

*Marti Lachapell, Director of Agency Relations*

A brand new mother called me. She was having difficulty feeding her baby. She was watering down her baby formula to make it stretch further and last longer. I referred this new mom to Hope Medical Clinic. The mom called me back to thank Food Gatherers. “I have food, I have formula. And I even have diapers!” She was just so excited about having such a basic need met. And so are we.

**Photo:** *Jua’ Tyena Lyons shows that there is love in every meal served at Food Gatherers Community Kitchen.*

## Food Gatherers Board of Directors

Margie Hagene, Chair  
*Organizational Effectiveness Consultant*

Kevan P. Lawlor, Vice Chair  
*President and CEO, NSF International*

Susan Sweet Scott, Secretary  
*Retired Human Services Manager, Washtenaw County  
Office of Community and Economic Development*

Steven Hardy, Treasurer  
*Vice President of Financial Services, Washtenaw  
Community College*

Eileen Spring  
*President and CEO, Food Gatherers*

Janette Kawachi  
*Director, Housing Support Services,  
Catholic Social Services*

Jim Lewis  
*Vice President, Human Resources, NSF International*

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*Professor and Director, U of M Nutrition Program,  
University of Michigan School of Public Health*

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*Vice President and Private Client Services Officer,  
Bank of Ann Arbor*

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*Attorney, Soble Rowe Krichbaum, LLP*

Rick Strutz  
*Managing Partner, Zingerman's Delicatessen*

Susan Katz Froning  
*Corporate Secretary and General Counsel,  
W.K. Kellogg Foundation*

Terry McParlane  
*Business Manager, UPS*

## Food Gatherers Staff

Bill Hang  
*Food Runner*

Brian Weemhoff  
*Volunteer Coordinator*

Dan Calderone  
*Farm Manager/Food Runner*

Dan Roehrig  
*Transportation Coordinator*

Dave Buchel  
*Warehouse Assistant*

Deepali Stark  
*Development Officer*

Eileen Spring  
*President and CEO*

John Reed  
*Director of Operations*

Josh Cantor  
*Food Runner*

Julia Petty  
*Administrative Assistant*

Kate Balzer  
*Executive Assistant/Board Liaison*

Kelsey Cauley  
*Americorps Member- Community  
Resource Navigator*

Kevin Tulppo  
*Food Runner*

Marti Lachapell  
*Director of Agency Relations*

Mary Schlitt  
*Director of Development and  
Marketing*

Marz Roehrig  
*Volunteer Coordinator*

Missy Orge  
*Chief Program Officer*

Nicole Miller  
*Agency Relations Coordinator*

Pat Clancy  
*Operations Manager*

Paula Dana  
*Community Kitchen Coordinator*

Priya Khangura  
*Americorps/VISTA- Food Access  
Coordinator*

Renee Schmell  
*Food Runner*

Rodrick Hamilton  
*Warehouse Assistant*

Scott Roubeck  
*Special Projects Coordinator*

Taylor Reeves  
*Development Associate*

Trever Champine  
*Food Runner*

Wendy Caldwell  
*Perishable Foods Coordinator*

**food gatherers**

fighting hunger where we live

Food Gatherers is a  
501(c)(3) tax exempt  
organization

### Contact:

foodgatherers.org

info@foodgatherers.org

734.761.2796 Phone

734.930.0550 Fax

### Follow us on

Facebook or Twitter

@CarlSuperCarrot

### Mail to:

PO Box 131037,

Ann Arbor, MI 48113

### Locations:

#### Warehouse

1 Carrot Way,  
Ann Arbor, MI 48105

#### Food Gatherers

#### Community Kitchen

312 West Huron,  
Ann Arbor, MI 48103

### A member of:







## Warehouse Expansion

*It's true, we're expanding at 1 Carrot Way!*

Our effort to increase the quantity and quality of food for people in need means we need more room for fresh vegetables, fruits and protein.

A bigger warehouse means more than just added space. It means:

- Greater distribution of produce and protein-rich foods
- More food donors and a more diverse selection in our inventory
- More activities and space for volunteers
- Better efficiency and safety for warehouse staff and volunteers
- More training and program opportunities

**We can't do this without your help!** If you would like to contribute to our warehouse expansion, please contact Mary Schlitt at 734-761-2796 or [mary@foodgatherers.org](mailto:mary@foodgatherers.org).



**food gatherers**

fighting hunger where we live

PO Box 131037,  
Ann Arbor, MI 48113

Mark your  
calendar **now!**

**ROCKIN'  
FOR THE HUNGRY  
2012**



**Our Largest Outdoor**

## **Food & Fund Drive**

**December 5th - 9th at**

**Kroger, 400 S. Maple Road**

Broadcast live by ann arbor's 107one.  
We'll be collecting donations of food and cash  
and freezin' for a reason at all Kroger  
locations in Washtenaw County!



ann arbor's **107one**  
Quality Music From Then & Now fm

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