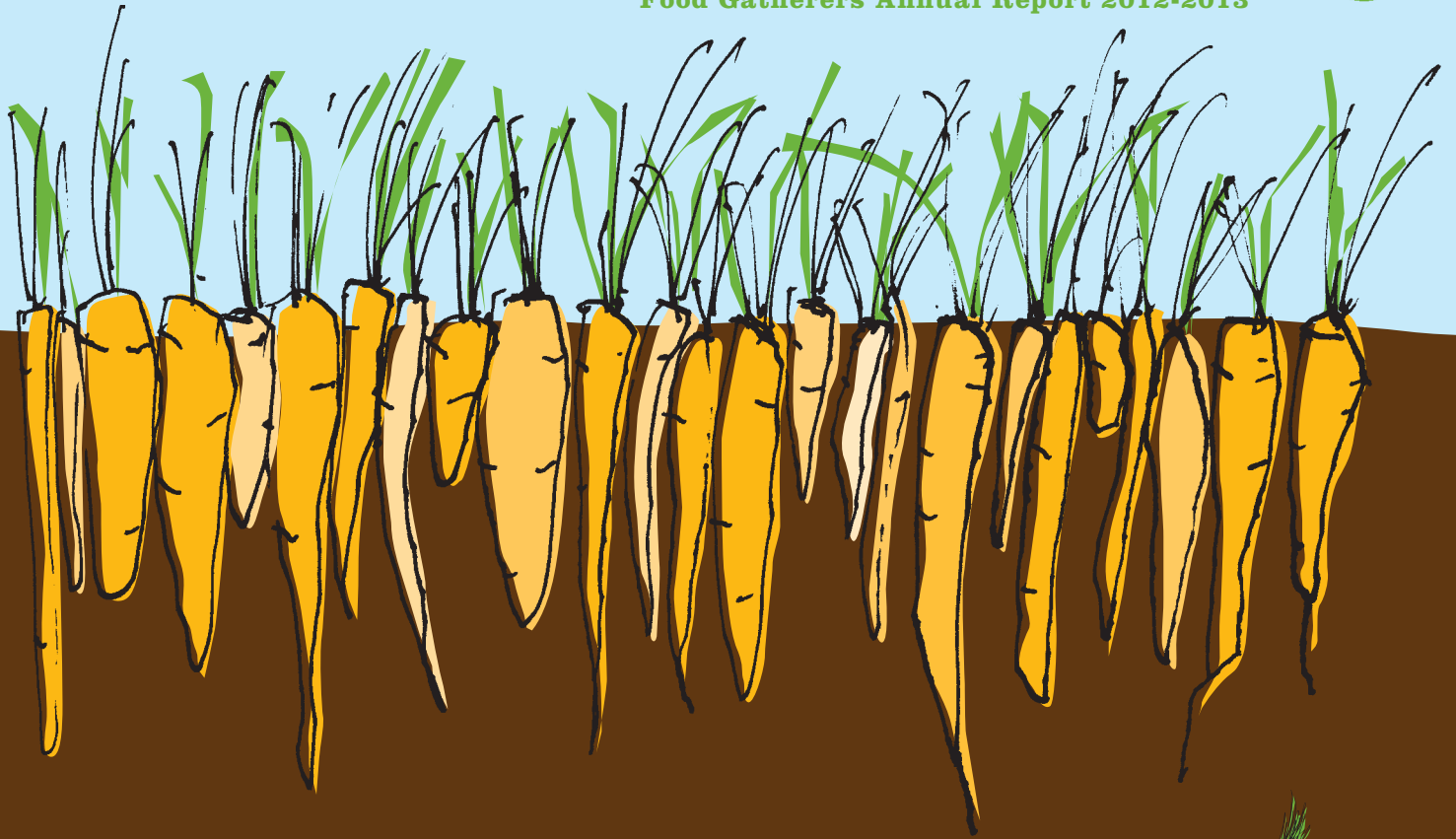


# 25 Years Strong

Food Gatherers Annual Report 2012-2013



Help Us Grow the Next Generation





*Some of the original Food Gatherers on one of the first food runs ever.*

Dear Friends,

On a brisk fall day 25 years ago, a group of volunteers with a borrowed van collected 50 pounds of vegetables, bread, milk, and eggs from grocery stores and restaurants and distributed it to hot meal programs in Ann Arbor and Ypsilanti. A lot has changed since that first food run. We now distribute more than 5 million pounds of food each year, and our new warehouse expansion will allow us to gather even more in the future! But every pound of food that crosses our doors is still delivered with the same spirit of community and compassion that inspired that first group of gatherers. We still believe, as they did, that in a nation of plenty, no one should go hungry.

We want to take this opportunity to celebrate our past while looking forward to the next 25 years and the exciting changes they will bring. Whether you've been gathering with us since the beginning or have recently joined us in the fight against hunger, your support has brought us to this milestone. Your generous donations, volunteer hours, and advocacy are reflected on every page of this report.

Thank you for 25 years of gathering.

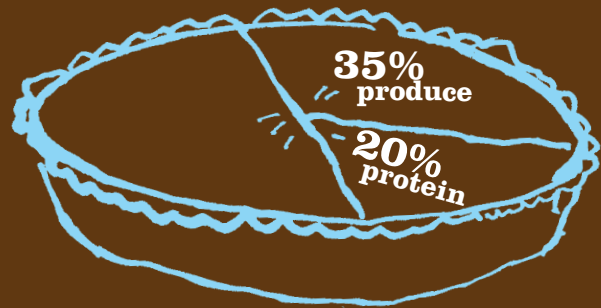
Sincerely,

Eileen Spring  
President/CEO



In 2012-2013, you helped us...

**GATHER** a balanced variety of food choices to distribute to those in need



**Food Gatherers' total food distribution**



**6 trucks, 52 food runs per week, 52 weeks per year**



# EMPOWER children and youth to live happy, healthy, hunger-free lives



Through the Summer Food Service Program, we served up 11,516 meals and snacks and provided fun nutritional lessons to 300 children.



Through a variety of initiatives, we have provided access to healthy snacks and fresh produce for children and families at Estabrook Elementary School, Brick Elementary School, Ann Arbor Preschool, and Washtenaw County Head Start.



Fourteen at-risk youth graduated from Food Gatherers Community Kitchen Job Training Program, which instructs students in culinary, professional, and life skills.



ABOVE: Children in our Summer Food Service Program take a hands-on approach to healthy food on a visit to Food Gatherers' Gathering Farm.

LEFT: Proud graduates of the Community Kitchen Job Training Program display their golden spatulas.



# ENGAGE dedicated volunteers in fighting hunger where we live



5,501 different people volunteered at Food Gatherers in fiscal year 2013, accounting for 72,741 hours of time valued at \$1,610,486.\* This accounts for 70% of all hours worked at Food Gatherers!

*“Despite their divergent life experiences, the [Community Kitchen] clients all had one thing in common: they were immensely thankful to all the volunteers who cooked and served them food. By conversing with the people in the cafeteria, we realized that they were not very different from us.”*

—STUDENT VOLUNTEER,  
MUSLIM STUDENT ASSOCIATION AT  
THE UNIVERSITY OF MICHIGAN

*“Food Gatherers is very special to me. They not only do terrific work for their clients, but their general approach to agencies, volunteers, and walk-in contributors is warm and welcoming. I’m very proud to play a part.”*

—SUE TAYLOR, VOLUNTEER

*“I am very impressed with the operations at Food Gatherers. The organization is efficient and organized. It is a pleasure to work around the staff who are kind, informative, and helpful, not to omit cheery, too!”*

—CINDY LITTLE, VOLUNTEER



\*Based on the Independent Sector’s value of volunteer time for 2012: \$22.14/hr.

# Gathering Thr



We were born in a deli! Paul Saginaw and Ari Weinzweig, founders of Zingerman's Deli, launched the first food rescue program in Michigan in **1988**.



Founding director, Lisa DeYoung, passed the carrot torch to our current director, Eileen Spring, in **1994**. Here they are in front of our first building, Kappler's Slaughterhouse. Anyone remember the Kill Room?



In **1995**, we passed the milestone of 1,000,000 pounds of food rescued and delivered.



In **1997**, Food Gatherers assumed the program operations of the Huron Harvest Food Bank, consolidating our county's food bank and food rescue programs and anticipating the national merger of such programs by several years.

# ough the Years



opened the Community Kitchen at the Robert J. Delonis Center in **2003** to engage and nourish our entire community through direct service. In **2005**, the first group of students graduated from our job training program for at-risk youth.



In collaboration with Avalon Housing in **2003**, we paved Carrot Way, creating a new home for Food Gatherers and also a permanent home for 30 low-income families at Carrot Way Apartments.



In **2009**, we created the Food Security Plan, a set of strategic initiatives to improve the overall health of our hungry neighbors by increasing access to fresh, healthy food. We also planted the first seeds for our very own Gathering Farm at Carrot Way.



Volunteers have always been a huge part of our effort, especially at events such as Grillin' for Food Gatherers. Since it began 24 years ago, this annual fundraiser picnic has grown to host more than 2,000 guests and raise more than \$200,000 in **2013**.

# **SERVE** our clients and partner agencies by providing more than just food

Food Gatherers gave more than \$351,100 in the form of capacity-building grants and food purchasing credits to our non-profit partner programs in addition to the free food and in-kind services they also received.

To create a welcoming and inclusive experience for those seeking food assistance, we offered **Civil Rights, Cultural Competency, and Customer Service** training at partner sites.

We helped 200 households navigate the application process for receiving **Food Assistance, Medicaid, child care, and utility and energy bill assistance.**



*More than 105,000 meals were served at the Community Kitchen this year with the help of 1,500 volunteers.*



**A much-beloved gatherer, Susan Steel, passed away in June 2013.** Susan and her husband Duncan ran Windy Acres Farm, a non-profit benefiting Food Gatherers. Susan will be remembered as a gentle and generous person who was always ready to help others in need.





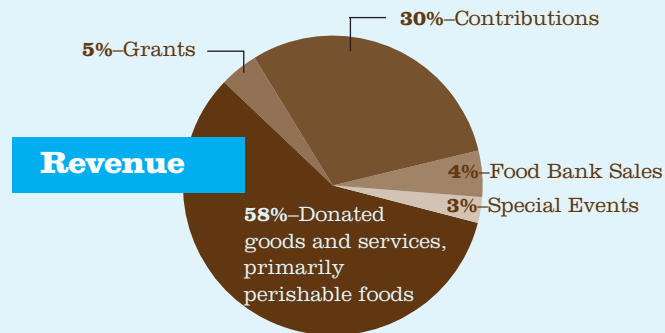
# 2012-2013 Audited Financials

July 1, 2012 – June 30, 2013

*We fight hunger efficiently and effectively – an impressive 95% of our budget goes directly to hunger relief programs.*

## Revenue

Contributions .....	\$3,287,804
Grants .....	\$583,159
Special events.....	\$311,539
Donated goods and services, primarily perishable foods.....	\$6,339,372
Food bank sales .....	\$488,564
Interest income .....	\$9,469
Other income .....	\$787
<b>Total Revenue .....</b>	<b>\$11,020,694</b>



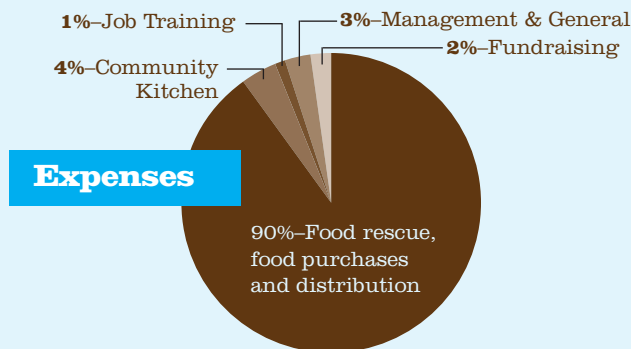
## Expenses

### Program Services

Food rescue, food purchases and distribution .....	\$8,766,267
Community kitchen .....	\$361,553
Job training .....	\$68,127

### Supporting services

Management and general .....	\$275,061
Fundraising .....	\$232,631
<b>Total Expenses .....</b>	<b>\$9,703,639</b>
<b>Increase in net assets .....</b>	<b>\$1,317,055</b>



*For the ninth consecutive year, Food Gatherers was rated a ★★★★★ charity (the highest rating!) from independent non-profit evaluator, Charity Navigator. Food Gatherers now has the No. 1 Charity Navigator rating of food banks in Michigan and is in the top 15 food banks rated nationwide.*

To request a copy of Food Gatherers' Audited Financials or Form 990, please call Mary Schlitt, Director of Development at (734) 761-2796.

# EVENTS

## Vampires' Ball, October 2012

**RAISED 56,385 MEALS!**

Hosted by Zingerman's Roadhouse, this benefit pairs a fabulous multi-course dinner with an evening of spooky entertainment.

## Rockin' for the Hungry, December 2012

**RAISED 282,771 MEALS!**

Our largest outdoor canned food drive is broadcast live with *ann arbor's 107one* at Kroger stores in Washtenaw County.  
*Save the date – Rockin' 2013 is December 4-8*

## Circle of Art, May 2013

**RAISED 51,312 MEALS!**

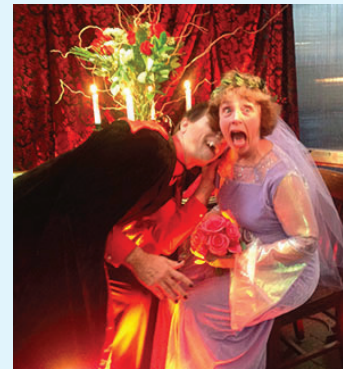
Local artists donate more than 100 works of art, and *Saline Picture Frame Company* mats them and hosts a silent auction. The event features live entertainment and a raffle focusing on Michigan-made items.  
*Save the date – Circle of Art 2014 is May 18*

## Grillin' for Food Gatherers, June 2013

**RAISED 619,065 MEALS!**

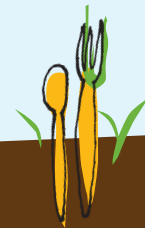
This community celebration is always held on the second Sunday in June and offers attendees great food from area restaurants, grilled chicken, gourmet sausages, vegetables, and delicious desserts. With more than 2,000 attendees, this year's *Grillin'* crowd was the largest it has ever been! Thanks to all who attended!

*Save the date – Grillin' 2014 is June 8*



ABOVE:  
*Volunteers serve up delicious sides at Grillin'.*

LEFT: *Longtime Food Gatherer Lindsay Bateman has fun with the vampire at Vampires' Ball.*



## Food Gatherers Board of Directors

Margie Hagene, Chair  
*Organizational Effectiveness Consultant*

Susan Katz McFall, Vice Chair and Secretary  
*Governance Consultant and Attorney*

Steven Hardy, Treasurer  
*Finance Professional*

Eileen Spring  
*President and CEO, Food Gatherers*

Felicia Brabec, Psy.D, MSW  
*Washtenaw County Commissioner  
Psychologist/Social Worker*

Fran Petonic  
*Vice President, Office of Development,  
St. Joseph Mercy Health System*

Jenna Bacolor, MPH, MSW  
*Director, Community Education and Recreation,  
Ann Arbor Public Schools*

Jim Lewis  
*Vice President, Human Resources, NSF International*

Karen Peterson  
*Professor & Director, U of M Nutrition Program,  
University of Michigan School of Public Health*

Linda Schlanderer Brewer  
*Vice President & Private Client Services Officer,  
Bank of Ann Arbor*

Richard Soble  
*Attorney, Soble Rowe Krichbaum, LLP*

Rick Strutz  
*Managing Partner, Zingerman's Delicatessen*

Terry McParlane  
*Business Manager, UPS*

Tim McIntyre  
*Vice President Communications, Domino's Pizza*

## Food Gatherers Staff

Brad Parks <i>Food Runner</i>	John Reed <i>Director of Operations</i>	Renee Schmill <i>Food Runner</i>
Brian Weemhoff <i>Volunteer Coordinator</i>	Josh Cantor <i>Food Runner</i>	Rodrick Hamilton <i>Volunteer Coordinator</i>
Dan Calderone <i>Transportation Coordinator</i>	Julia Petty <i>Development Officer</i>	Scott Roubeck <i>Special Projects Coordinator</i>
Dan Roehrig <i>Operations Manager</i>	Kate Balzer <i>Executive Assistant/Board Liaison</i>	Taylor Reeves <i>Development Associate</i>
Dave Buchel <i>Warehouse Assistant</i>	Katherine Berling <i>Administrative Assistant</i>	Trever Champine <i>Food Runner</i>
Eileen Spring <i>President/CEO</i>	Mary Schlitt <i>Director of Development and Marketing</i>	Wendy Caldwell <i>Perishable Foods Coordinator</i>
Jeff Grigg <i>Food Runner</i>	Missy Orge <i>Chief Program Officer</i>	
Jimmy Batchelor <i>Food Runner</i>	Paula Dana <i>Community Kitchen Coordinator</i>	

**food gatherers**

fighting hunger where we live

Food Gatherers is a  
501(c)(3) tax-exempt  
organization

### Mail to:

PO Box 131037  
Ann Arbor, MI 48113

### Locations:

**Warehouse**  
1 Carrot Way  
Ann Arbor, MI 48105

**Food Gatherers  
Community Kitchen**

312 West Huron  
Ann Arbor, MI 48103

### Contact:

foodgatherers.org  
info@foodgatherers.org

734.761.2796 Phone  
734.930.0550 Fax

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Mark your  
calendar now!

**ROCKIN'  
FOR THE HUNGRY  
2013**



**Our Largest Outdoor  
Food & Fund Drive**

**December 4th – 8th at**

**Kroger, 400 S. Maple Road**

Broadcast live by ann arbor's 107one.  
We'll be collecting donations of food and cash  
and freezin' for a reason!



ann arbor's **107**one  
Quality Music From Then & Now TM